NEW YORK STATE | Liquor Authority

Manufacturer Feedback Form: Wholesaler Fees

The Authority is seeking feedback from all New York State licensed manufacturers regarding the types, amounts, and operation of fees, charges, deductions, incentives, and other financial obligations that have ever been charged to your businesses by wholesalers.

Please complete the questions below based on your business's experience with licensed wholesalers in New York State. Answer each question as fully as possible and provide specific examples, amounts, or supporting information where requested. If a question does not apply to your business, please mark the response as "N/A." If you need additional space, you may attach a separate document.

Comments submitted to the New York State Liquor Authority are public records and may be subject to disclosure under the Freedom of Information Law (FOIL). If your submission contains trade secrets or confidential commercial information that you believe should be exempt from disclosure, please clearly identify and mark the specific information as "Proprietary and Confidential - Contains Trade Secrets - Not for Public Disclosure" and include a written description explaining the basis for the requested exemption. You may also provide claimed trade secret information in a separate exhibit or addendum that is marked as such.

Company Information

Legal Name:

Premises County:

Please identify the approximate number of individuals employed by your company in New York State and nationwide:

Please identify the New York manufacturing licensee or licensees on whose behalf the response is submitted and the type or types of manufacturing licenses held.

License #

Primary License Type

Secondary License Types *(if applicable)*

Please indicate whether the New York licensed manufacturer is independently owned and operated or is owned or controlled by a parent or affiliated company.

If applicable, please identify the parent or controlling entity.

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Information on current fees and charges

For each fee or charge currently assessed to your company by a New York State licensed wholesaler, please provide the following information. Reasonable estimates are acceptable where exact figures are not readily available.

Examples of fee and charge categories to consider include: *sales, performance or volume incentives; depletion allowances; chargebacks, rebates, credits, deductions or offsets; breakage, damaged-product, shortage, return, or product-loss charges; marketing, promotional, advertising, or merchandising charges; new-product charges; administrative, data, technology, reporting, or account-management charges; storage, warehousing, inventory-management, Bill and Hold charges; freight, transportation, delivery, logistics, or fuel charges; late, collection, payment-processing, returned-payment, or other credit-related charges; interest charges; and termination, transition, or other separately assessed charge or financial obligation.*

Wholesaler(s) your business currently works with:

☐ *Mark as Trade Secret*

Name and a brief description of fee, charge, deduction, incentive, or other financial obligation.

☐ *Mark as Trade Secret*

Alcoholic beverage category, products, or brands to which the fee relates.

☐ *Mark as Trade Secret*

Amount of obligation, how it is calculated, if known, and whether it is separately invoiced, deducted from amounts owed, credited, or collected in another manner.

☐ *Mark as Trade Secret*

Date obligation was first imposed and if, to your knowledge, it was imposed before May 27, 2026.

☐ *Mark as Trade Secret*

Circumstances in which obligation is imposed, including sales volume, performance benchmarks, products or brands, marketing or promotional activity, inventory, delivery, geographic area, or other factors to which it applies.

☐ *Mark as Trade Secret*

How does the obligation affect price at which your products are sold to wholesalers or retailers, or otherwise affects distribution of your products in New York.

☐ *Mark as Trade Secret*

How does the obligation vary by product or brand, sales volume, retailer, delivery location, geographic area, wholesaler, or other factors.

☐ *Mark as Trade Secret*

Does any wholesaler-imposed fee, charge, deduction, incentive, or other obligation affect your company's product pricing, product launches, distribution strategy, wholesaler relationships, retailer access, inventory practices, or other business decisions.

☐ *Mark as Trade Secret*

Please put price schedules, distribution agreements, invoices, debit or credit memoranda, chargeback notices, statements, or other documents showing fees or obligations, where available.

☐ *Mark as Trade Secret*

Please feel free to include other information on a separate page and attach any additional exhibits, supporting documents and supplemental pages to this form.