



# State Liquor Authority

**ANDREW M. CUOMO**  
Governor

**VINCENT G. BRADLEY**  
Chairman

**LILY M. FAN**  
Commissioner

**GREELEY FORD**  
Commissioner

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## ADVISORY # 2018-4

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To: Licensed Liquor and Wine Wholesalers and Retailers

Subject: 2018-19 Year-End Retailer Inventory Replenishment

At the request of industry members, to provide retailers with sufficient time to restock their liquor and wine inventories using wholesalers' lower December prices, the Authority has approved the following:

- Wholesalers of liquor and wine may accept retailer orders as late as 5:00 pm on Thursday, January 3, 2019 utilizing December 2018 prices. (January 2019 posted prices will also be available as usual, and retailers will be able to order from either or both.)
- All orders placed from Monday, December 31, 2018 to 5:00 pm on Thursday, January 3, 2019 at December 2018 posted prices must be delivered to retailers no later than Monday, January 7, 2019 (Thursday, January 10, 2019 for upstate North of Westchester County).
- In addition, all retailer orders placed from Monday, December 31, 2018 through 5:00 pm on Thursday, January 3, 2019 are eligible for delivery to "bill and hold" with no storage charges being applied to same as long as such orders are ultimately delivered to retailers no later than close of business on Monday, January 7, 2019 (Thursday, January 10, 2019 for upstate North of Westchester County). All such orders must be invoiced to "bill and hold" as of the date of the placement of the retailer order, and final retailer payment dates for such orders shall be 30 days after the placement of the retailer order. Said free "bill and hold" storage applies only to invoices dated Monday, December 31, 2018 to Thursday, January 3, 2019 and which utilize December 2018 pricing. All invoices that include items at January 2019 prices are not eligible for free "bill and hold" storage, and will be considered a violation of the gifts and services prohibition set forth in Alcoholic Beverage Control Law section 101(1)(c). Moreover, normal storage charges must be assessed against any goods which were purchased at December 2018 prices and placed in storage but which have

not been delivered to the retailer by close of business on Monday, January 7, 2019  
(Thursday, January 10, 2019 for upstate North of Westchester County).

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This matter was heard and determined by the Members of the Authority at a Full Board meeting held on November 6, 2018 before Chairman Vincent Bradley, Commissioner Lily Fan and Commissioner Greeley Ford. The above written advisory was approved by Chairman Bradley on behalf of the Members of the Authority on November 27, 2018.

Dated: 11/30/18



Thomas J. Donohue  
Secretary to the Authority